

Dr. Jairo Borja, DBA

Master Networker, Speaker, Educator, Consultant, Author

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Dr. Jairo Borja, DBA is the author of "Networking Your Way to Success: 10 Steps to Building Relationships & Expanding Your Business for Entrepreneurs & Working Professionals" and has over 15 years of experience in the financial and higher education sector. Jario has facilitated over 200 events over a 10-year span which has included career fairs, panels, guest speakers, and various career-focused workshops. He consults small businesses with business planning, coaching, and strategy.



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Speaking Topics



Networking Your Way to Success in a Virtual Era

Lead Generation and Prospecting

Networking Tips: Pre, During and Post Event

With his guidance you will learn how to benefit from connecting with people in-person and online to maximize your network. At the end of the workshop you will be able to:

- ✓ Successfully leverage LinkedIn
- ✓ Build and maintain relationships
- ✓ Properly introduce yourself



Testimonial:

*"Dr. Jairo Borja is **highly skilled at presenting, coaching, training, and inspiring people to action.***

*When he visited First Calvary Baptist Church in Brooklyn in 2018, he did a **phenomenal job connecting** with the group during his **easy to understand and powerful** Marketing Session."*

- Marc Thompson,
Minister of First Calvary Baptist Church



Dr. Jairo Borja will transform professional latinos on their way to success.

As Seen On:



Offerings and Rates

1-hour Sessions

\$1,500-\$2,000

Keynote Address

\$1,500 - \$3,000

Half Day Seminar

\$6,000 - \$12,000

Full day Seminar

\$10,000-\$17,000