

DR. JAIRO BORJA

Master Networker, Speaker, Educator, Consultant, Author



Dr. Jairo Borja, DBA is the author of "Networking Your Way to Success: 10 Steps to Building Relationships & Expanding Your Business for Entrepreneurs & Working Professionals" and has over 15 years of experience in the financial and higher education sector. Jario has facilitated over 200 events over a 10-year span which has included career fairs, panels, guest speakers, and various career-focused workshops. He consults small businesses with business planning, coaching, and strategy.

SPEAKING TOPICS

Networking Your Way to Success in a Virtual Era
Lead Generation and Prospecting
Networking Tips: Pre, During and Post Event

With his guidance you will learn how to benefit from connecting with people in-person and online to maximize your network. At the end of the workshop you will be able to:

- ★ Successfully leverage LinkedIn
- ★ Build and maintain Relationships
- ★ Properly Introduce Yourself

Testimonial

"Dr. Jairo Borja is highly skilled at presenting, coaching, training, and inspiring people to action.

When he visited First Calvary Baptist Church in Brooklyn in 2018, he did a phenomenal job connecting with the group during his easy to understand and powerful Marketing Session."

- Marc Thompson, Minister of First Calvary Baptist Church

Dr. Jairo Borja will transform professional latinos on their way to success.

As Seen On:



FAIRLEIGH
DICKINSON
UNIVERSITY

MONROE
COLLEGE

MassMutual



NEW YORK CITY
PARALEGAL ASSOCIATION
INC.



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